THE MYTHS & REALITIES OF WORKING WITH RECRUITERS IN YOUR JOB SEARCH

BY DENAE BLUETHMANN
SVP RECRUITING & DEVELOPMENT
MCDERMOTT + BULL
TODAY WE’LL DISCUSS

The different types of recruiters

How to utilize recruiters in your current job search

How to build a lasting relationship with recruiters that will serve you your entire career
THE DIFFERENT TYPES OF RECRUITERS

- Retained vs Contingent (and all the variations! contained, retingent…)
- Most important: Know the type of recruiter you are dealing with! Control your resume & your story!
How much time should I be spending on recruiters?

Don’t just send the same cover e-mail & resume that everyone else is sending!

Right position, right time

Making a career change?
HOW TO BUILD A LASTING RELATIONSHIP WITH RECRUITERS THAT WILL SERVE YOU YOUR ENTIRE CAREER

How do you build a 2 way relationship?

Take them out of your “recruiter box” and put them in to your “networking box”